



Meeting of the Transportation District Commission of Hampton Roads

Thursday, June 25, 2026, at 1:00 p.m.
509 E. 18th Street Norfolk, VA– In Person - Zoom

A meeting of the Transportation District Commission of Hampton Roads will be held on Thursday, June 25, 2026, at 509 E. 18th Street, Norfolk, VA.

The meeting is open to the public and in accordance with the Board's operating procedures, and in compliance with the Virginia Freedom of Information Act, there will be an opportunity for public comment at the beginning of the meeting.

The agenda and supporting materials are included in this package for your review.



Meeting of the Transportation District Commission of Hampton Roads

Thursday, June 25, 2026, 509 E. 18th Street, Norfolk, VA at
1:00 p.m. in Person – Zoom

AGENDA

Call to Order & Roll Call

1. Public Comments
2. Approval of May 28, 2026, Meeting Minutes
3. President's Monthly Report - William Harrell
4. Committee Reports
 - A. Audit & Budget Review Committee - Commissioner White/
Angela Glass, Chief Financial Officer
 - May 2026 Financial Report
 - B. Management/Financial Advisory Committee – Alternate Commissioner Cipriano/
Angela Glass, Chief Financial Officer
 - C. Operations & Oversight Committee - Commissioner Glover/Sonya Luther,
Director of Procurement
 - **Contract No. 26-00396 – Connecting Chesapeake – Phase II Feasibility Analysis**
Commission Consideration: Approve the award of a contract to Rummel, Klepper & Kahl, LLP to conduct a phase II feasibility study for BRT to connect Chesapeake to Downtown Norfolk in the not-to-exceed amount of \$1,087,697.00.
 - **Contract No. 22 – 00174 Modification No. 6 Lawn and Landscaping Services**
Commission Consideration: Approve the award of a modification to increase the lawn and landscaping services contract by the not-to-exceed amount of \$89,419.00, from \$1,214,309.20 to \$1,303,728.20.
 - **Contract No. 26 – 00408 Rapid7 – Managed Thread Complete Advanced/Managed Detection and Response Services (Renewal)**

Commission Consideration: Approve the award of a contract to GovConnection, Inc. to provide Rapid7 – Managed Threat Complete Advanced/Managed Detection and Response Services in the not-to-exceed amount of \$416,352.00.

- **Contract No. 26 – 00393 – Sign Fabrication, Installation, and Maintenance Services**

Commission Consideration: Approve the award of a contract to The Graphics Shop to provide sign fabrication, installation, and maintenance services in the not-to-exceed amount of \$2,568,060.00.

D. Planning/New Starts Development Committee – Commissioner Ross-Hammond/
Karen Kitsis, Chief Planning & Development Officer

E. External/Legislative Advisory Committee - Commissioner Goodwin/
Alexis Majied, Chief Communications and External Affairs Officer

F. Paratransit Advisory Subcommittee – Janice Taylor, Chair/Barry Bland,
Paratransit Services Contract Administrator

G. Transit Ridership Advisory Sub-Committee – Rodney Davis, Director of Customer
Relations

5. Old and New Business

- Nominating Committee

6. Comments by Commission Members

7. Closed Session

8. Adjournment

**The next meeting will be held on Thursday, July 23, 2026, at 1:00 p.m.
at 3400 Victoria Boulevard, Hampton, VA 23661**



Meeting Minutes of the Transportation District Commission of Hampton Roads

Thursday, May 28, 2026, • 1:00 p.m.

3400 Victoria Boulevard, Hampton, VA, VA in Person – Zoom

all to Order

A quorum was attained. Chairman Glover called the meeting to order at 1:00 p.m.

Commissioners in attendance:

Chairman Glover, Portsmouth
Vice-Chair Harper, Hampton
Past-Chair S. Johnson, Chesapeake
Commissioner Smith, Chesapeake
Commissioner White, Hampton
Commissioner Harris, Newport News
Commissioner King, Norfolk
Commissioner M. Johnson, Norfolk
Commissioner Goodwin, Portsmouth
Commissioner Ross-Hammond, Virginia Beach
Alt. Commissioner Trogdon, Department of Rail and Public Transportation (DRPT)
Commissioner Askew, Virginia House of Delegates

Hampton Roads Transit (HRT) staff in attendance:

Jamica Baker, Manager Workforce Train & Development
Monique Battle, Operations Project and Contract Administrator (Zoom)
Thomas Becher, Communications Manager
Blue Bell, Budget Analyst (Zoom)
Barry Bland, Paratransit Service Contract Administrator
Malika Blume, Director of Internal Audit (Zoom)
Keisha Branch, Director of Capital Programs (Zoom)
Amy Braziel, Director of Contracted Services and Operational Analytics
David Burton, Williams Mullen, General Counsel
Royall Bryan, Digital Media Specialist
Linda Carroll, Bus Transportation Supervisor (Zoom)
Gene Cavazos, Director of Marketing
Dudley Clarke, Contract Budget Analyst (Zoom)
William Copeland, Graphic Designer
Sheri Dixon, Director of Revenue Services (Zoom)
Gavin Dorsey, Budget Analyst
Jonathan Green, Sr. Manager of Bus Transportation (Zoom)
Jennifer Dove, Civil Rights/Grants Program Manager (Zoom)
Farahnaz Karimi Tabrizi, Senior Staff Accountant
Katie Fenimore, Marketing Communications Strategist (Zoom)
Angela Glass, Chief Financial Officer
Joseph Goodwin, Safety Specialist (Bus/Rail)

Misty Gordon, Risk Manager
Brenda Green, Accounting Supervisor
Wayne Groover, Director of Rail Maintenance (Zoom)
William Harrell, President and CEO
Keianna Harris, Executive Project Analyst
Danielle Hill, Director of Human Resources
Ashley Johnson, Assistant Director of Budget and Financial Analysis (Zoom)
Whitney Johnson, Sr. Talent Acquisition Specialist
Cheri Jordan, President, ATU Local 1177
Peter Katranides, Employee Engagement Retention Specialist (Zoom)
Justin Kahler, Grants Program Analyst - Capital Programs (Zoom)
Anthony Kramer, Assistant Security Manager
Sonya Luther, Director of Procurement
Alexis Majied, Chief Communications & External Affairs Officer
Lawrence Mason, Emergency Manager
Tracy Moore, Director of Transportation
Carleen Muncy, Executive Assistance Planning and Development
Chris Pfaffinger, Marketing Manager
Sibyl Pappas, Chief Engineering & Facilities Officer
Noelle Pinkard, Organizational Advancement Officer
Michael Price, Chief Information Officer/Chief Technology Officer
John Powell, Telecommunications Specialist
Luis R. Ramos, Senior Executive Administrator/Commission Secretary
Shleaker Rodgers, Staff Auditor (Zoom)
Dawn Sciortino, Chief Safety Officer (Zoom)
Liliana Scott, HR Training Development Specialist (Zoom)
Dave Silman, Bus Transportation Supervisor (Zoom)
Benjamin Simms, IV, Chief Transit Operations Officer
Caleb Smith, Military and Government Outreach Liaison
Matthew Stumpf, Budget Analyst (Zoom)
Julie Taft, Administrative Procurement Assistant
Adrian Tate, Assistant Director of Finance (Zoom)
John Tate, Safety Manager (Zoom)
Robert Travers, HRT Counsel
Chauntele Taylor, Sr. Grants Program Analyst
Trevia Taylor, Senior Manager of Scheduling (Zoom)
Fevrier Valmond, Deputy Director of Procurement (Zoom)
Jessica White, Contract Administrator (Zoom)
Tresha White, Data Analyst II
Keishia Williams, Operations Support Technician
Kimberly Wolcott, Chief Human Resources Officer

Others in attendance via phone/(Zoom)/In-Person:

Jordan Chapman, DRPT, (Zoom)
Alternate Commissioner Cipriano, City of Newport News
Alternate Commissioner Daughtery, DRPT (Zoom)
Annie Eng, Access Point Public Affairs (Zoom)
Andrew Ennis, DRPT

Jennifer Hodnett, HRTAC
Angela Hopkins, City of Newport News
Denise Johnson, Citizen
Ina Kreps, Paratransit Rider
Enzo Lundy, City of Chesapeake
Shelia McAllister, City of Newport News (Zoom)
Angelique Shenk, City of Hampton (Zoom)
Janice Taylor, League of Women Voters
Alternate Commissioner Zach Trogdon, DRPT
Alternate Commissioner, Constantino Velissarios, City of Newport News

The TDCHR meeting package was distributed electronically to all Commissioners in advance of the meeting. The meeting package consisted of:

- Agenda
- Meeting Minutes
- President’s Report Presentation
- Financial Reports
- Committee Reports

Public Comments

Ms. Cheri Jordan, President, ATU Local 1177 addressed the Commission regarding the System Optimization Plan (SOP), raised concerns about the number of operators needed for implementation and the elimination of existing bus routes in favor of non-union microtransit services.

Staff addressed concerns about operator positions, clarifying that the SOP would not result in operator job losses.

A motion to close public comments was made by Commissioner Ross-Hammond and properly seconded by Commissioner King. A roll call vote resulted as follows:

Ayes: Commissioners Glover, Harper, S. Johnson, Smith, White, M. Harris, M. Johnson, King, Goodwin, Ross-Hammond, Trogdon and Askew.

Nays: None

Abstain: None

President’s Monthly Report

President William Harrell welcomed Commissioners, staff, and members of the public to the meeting.

Mr. Harrell reviewed items from the President’s Report noting that fares will be free on Juneteenth and that HRT is excited to support the celebration and looks forward to participating in this important occasion.

Mr. Harrell reminded the Commission that there are four “free fare” days each year, including Earth Day. HRT is pleased to see a consistent increase in Earth Day ridership year-over-year.

Mr. Harrell provided a Go Mobile update reporting that his initiative has been on HRT’s agenda for at least a decade. Mr. Harrell thanked Mr. Price and the IT team for advancing the project. This is an exciting step forward as it will help ensure that all customers can equitably benefit from the system and have multiple options to pay for fares.

Mr. Harrell also reported that HRT had an excellent Virginia Transit Association (VTA) conference. Dr. Ross-Hammond currently serves as VTA’s president and has provided strong leadership during her tenure. HRT received several awards at VTA for marketing and strategic planning. Finally, Mr. Harrell noted that he was honored to receive a Distinguished Service Award from VTA.

HRT enjoyed a successful and well attended Trolley ribbon cutting event on Friday, May 28, 2026. Mayor Dyer and other Virginia Beach city council members were present at the event. Mr. Harrell thanked Thomas Becher and the entire communications team, including an HRT employee who designed the beach towels that were distributed to the crowd..

Numerous Commissioners have been involved with ongoing discussions regarding paratransit funding thanking the Commissioners for their efforts. HRT participated in the the National Bus Operator Roadeo hosted by the American Public Transportation Association. HRT was proud to have its team led by Mr. Reginald Cherry, an exceptional individual and employee.

The Marketing and Communications team completed a studio makeover to assist in producing quality content. Mr. Harrell thanked Alexis Majied and her team for their ongoing good works.

Mr. Harrell shared that the bus stop renovation at 81st and Orcutt was wrapping up and that Ms. Pappas has worked especially hard on delivering four new shelters with benches, trash cans, solar lighting, and an accessible sidewalk.

Mr. Harrell provided an update on our current/future projects to the Hampton Roads Caucus Delegation. We are encouraged by Delegate Askew’s legislation and appreciate the caucus’s continued support for transit. Mr. Harrell noted that the caucus recognized his 40 years of public service.

Audit & Budget Review Committee (ABRC)

Chairman Glover called upon Commissioner White for a report from ABRC. Commissioner White called upon Ms. Angela Glass, Chief Financial Officer, to present the May 2026 financials. Ms. Glass presented the May financials to the Commission. Ms. Glass called on Ms. Ashley Johnson, Director of Finance, to present to the commission HRT’s Fiscal Year (FY) 2027 Operating Budget. Ms. Johnson provided the Commission with a budget update.

Commissioner White reported that the FY 2027 Operating Budget is being brought forward for adoption as a recommendation of ABRC requiring a second. Commissioner M. Johnson properly seconded the Motion to Adopt the FY 2027 Operating Budget. A roll call vote resulted as follows:

Ayes: Commissioners Glover, Harper, S. Johnson, Smith, White, M. Harris, M. Johnson, King, Goodwin, Ross-Hammond, Trogdon and Askew.

Nays: None

Abstain: None

Management and Financial Advisory Committee (MFAC)

Chairman Glover called on Alternate Commissioner Cipriano for an update. Commissioner Cipriano stated that MFAC met on Tuesday, 26, 2026. The Committee reviewed the May Financial report. Commissioner Cipriano noted that the Committee had questions concerning current ridership levels and requested additional clarification on advertising revenue.

The Committee discussed concerns related to casualties and liability, as well as the ongoing maintenance issues currently affecting the bus fleet. In addition, MFAC reviewed and addressed the remaining questions related to the FY27 operating budget, including the projected ridership levels for FY27 and a review of the differences between the preliminary draft and the final recommended operating budget.

The Committee received various additional financial updates, including the monthly balance sheet projection and the status of the FY25 audit. The Committee discussed the anticipated WSP project reconciliation update, which is expected later this summer, along with related changes in operational functions associated with the project.

Additional updates included the quarterly grants reconciliation report, which will be discussed in greater detail at the June 2026 meeting; the SOP status update; the General Assembly budget update; and a report on the HRT fund structure, including the relationship among the operating budget, RTS funding, and capital project funding.

The next MFAC meeting is scheduled for June 22, 2026, in the Norfolk boardroom.

Operations and Oversight Committee

Chairman Glover called on Ms. Sonya Luther to provide the committee report.

Chairman Glover then reported that the committee met on May 14, 2026, and that the contracts being presented are being brought forth as a recommendation and motion for Commission approval.

Ms. Luther reviewed the following contracts:

Contract No. 26 – 00392 General Planning Consultant Services (Renewal)

Approve the award of a contract to Foursquare Integrated Transportation Planning, Inc. to provide general planning consultant services. The cumulative amount of all Task Orders issued under this contract will not exceed \$3,241,000.00.

Contract No.26 – 00397 Information Technology Research & Advisory Services (Renewal)

Approve the award of a sole source contract to Gartner, Inc., to provide information technology research and advisory services in the not-to-exceed amount of \$353,393.00.

Contract No. 26-00399 Provision of Five (5) Non-Revenue Vehicles

Approve the award of a contract to Apple Ford, Inc., to provide five (5) non-revenue vehicles, in the not-to-exceed amount of \$305,619.00.

Contract No. 26 - 00400 Specialized Security Equipment and Integrated Support Services-

Approve the award of a contract to Axon Enterprise, Inc., to provide specialized security equipment and integrated support services in the not-to-exceed amount of \$498,665.96.

Contract No. 25 – 00365 Tax Filing and Payment Integration Services – Workday Human Capital Management.

Approve the award of a contract to ADP, Inc. to provide tax filing and payment integration services for Workday Human Capital Management in the not-to exceed amount of \$101,884.42.

Contract No. 25 – 00381R Transit Security Personnel Uniforms and Equipment (Renewal)

Approve the award of a contract to Galls, LLC to provide transit security personnel uniforms and equipment in the not-to-exceed amount of \$118,725.00.

Contract No. 26 – 00402 Transit Stop Support Equipment

Approve the award of a contract to Apple Ford, Inc., to provide transit stop support equipment, in the not-to-exceed amount of \$127,542.00.

The motion to approve **Contract No. 23-00266, Modification 3 General Financial Consulting Services, Contract No.26 – 00397 Information Technology Research & Advisory Services (Renewal), Contract No. 26 – 00392 General Planning Consultant Services (Renewal), Contract No.26 – 00397 Information Technology Research & Advisory Services (Renewal), Contract No. 26-00399 Provision of Five (5) Non-Revenue Vehicles, Contract No. 26 - 00400 Specialized Security Equipment and Integrated Support Services, Contract No. 25 – 00365 Tax Filing and Payment Integration Services – Workday Human Capital Management, Contract No. 25 – 00381R Transit Security Personnel Uniforms and Equipment (Renewal), and Contract No. 26 – 00402 Transit Stop Support Equipment** and properly seconded by Commissioner King. A roll call vote resulted as follows:

Ayes: Commissioners Glover, Harper, S. Johnson, Smith, White, M. Harris, M. Johnson, King, Goodwin, Ross-Hammond, Trogdon and Askew

Nays: None

Abstain: None

Chairman Glover then reported that Ben Simms, Chief Transit Operations Officer, provided an update on the Department of Security Services' recent focus on system security across the light rail network. Mr. Simms also reviewed upcoming updates to HRT's fare programs, the launch of GoMobile, and increased visibility of uniformed transit security personnel.

Mr. Simms shared that HRT is preparing for a busy calendar of regional events in the upcoming weeks. Upcoming events include Cosmic Baseball at Harbor Park, the Sail 250 celebrations in Norfolk and Portsmouth during the week of June 14th, and the Freedom Festival in Newport News.

The next Operations and Oversight Committee meeting will be held in the Norfolk Boardroom on June 11, 2026.

Planning and New Starts Committee

Chairman Glover called on Commissioner Ross-Hammond for an update on the Planning and New Starts Committee. Commissioner Ross-Hammond stated that the committee met prior to the Commission meeting, and called on Ms. Karen Kitsis, Chief Planning and Development Officer, for a brief update.

Ms. Kitsis stated that she provided the Committee with three updates: the Naval Station Norfolk Transit Corridor Project, Connecting Chesapeake, and the General Planning Consultant Contract. Ms. Kitsis also reviewed the SOP noting that implementation will provide the opportunity to incrementally advance the 757 Express Program by implementing 15-minute peak service on the remaining 10 regional backbone routes.

Commissioner Ross-Hammond requested a motion for approval of the SOP. Commissioner M. Johnson motioned for approval and Commissioner White properly seconded. A roll call vote resulted as follows:

Ayes: Commissioners Glover, Harper, S. Johnson, Smith, White, M. Harris, M. Johnson, King, Goodwin, Ross-Hammond, Trogdon and Askew.

Nays: None

Abstain: None

External Legislative Advisory Committee (ELAC)

Chairman Glover called on Commissioner Goodwin to provide an ELAC update. Commissioner

Commissioner Goodwin reported that ELAC did not meet in the month of May. Commissioner Goodwin shared insights from their recent trips in which various HRT Commissioners attended the VTA Annual Meeting in Fredericksburg, VA and a Washington, DC, visit to the APTA Legislative Conference.

The next ELAC meeting will be held in Norfolk, June 17, 2026.

Paratransit Advisory Sub-Committee (PAC)

Chairman Glover called on Ms. Janice Taylor, Chair of the Paratransit Advisory Committee (PAC), to report on the last meeting. Ms. Taylor presented her report to the Board. The next PAC meeting is scheduled for June 10, 2026, in Norfolk.

Transit Riders Advisory Sub-Committee (TRAC)

Chairman Glover called on Mr. Rodney Davis to provide the TRAC update. Mr. Davis stated that the committee met on May 6, 2026. Mr. Davis provided the Commission with a brief report. The next TRAC meeting will be on July 1, 2026.

Old and New Business

Chairman Glover announced the Nominating Committee for the next fiscal year, the following Commissioners were appointed to the Nominating Committee:

Commissioner S. Johnson, Chesapeake – Chair of Committee
Commissioner White, Hampton
Commissioner Harris, Newport News
Commissioner Ross-Hammond, Virginia Beach
Commissioner Goodwin, Portsmouth
Commissioner King, Norfolk

Chairman Glover stated that there was a need for a motion to appoint the Commissioners to the nominating committee for FY 2027. The motion to approve the appointment of Commissioners was properly made by Commissioner Harris. A roll call vote resulted as follows:

Ayes: Commissioners Glover, Harper, S. Johnson, Smith, White, M. Harris, M. Johnson, King, Goodwin, Ross-Hammond, Trogdon and Askew.

Nays: None

Abstain: None

Comments from Commissioners

Commissioner Trogdon informed the Commissioners about an email exchange between DRPT and HRT staff regarding a vanpool program that is at risk of cancellation as of June 30, 2026.

Mr. Harrell acknowledged DRPT Director Mariia Zimmerman for raising the issue with staff noting that the vanpool program remains a critical component of the goCommute program, though

changes in the insurance market and related factors have significantly affected operations. Mr. Harrell indicated that any assistance from the state to support continuation of the service would be beneficial. Mr. Harrell invited Mr. Travers, Corporate Counsel, to provide an overview of the issues. Mr. Travers provided a brief overview and encouraged Commissioners to review the detailed email correspondence and offered to provide further information if desired.

Closed Session:

None.

Adjournment

With no further business to conduct, the meeting was adjourned at 2:50 p.m.

**TRANSPORTATION DISTRICT COMMISSION
OF HAMPTON ROADS**

Chairman Glover

**Luis R. Ramos
Commission Secretary
June 25, 2026**



Free Fares on Juneteenth

HRT is offering free fares on all bus, light rail, ferry, VB Wave trolley, OnDemand Ridesharing, and Paratransit services on June 19 in recognition of Juneteenth. This year, Juneteenth falls on the same weekend as Sail250 Virginia and the 50th anniversary of Harborfest in Norfolk. With support from the cities of Norfolk and Portsmouth, free service will be available on light rail and ferry on June 20 and 21.



Earth Day Ridership

More people took advantage of free fares on Earth Day. Ridership on April 22 was more than 37,000 this year, up from around 34,000 in 2025. Earth Day ridership has increased every year for at least the past four years. HRT offers four free fare days throughout the year: Transit Equity Day, Earth Day, Juneteenth, and Election Day. These free fare days are an excellent opportunity for new riders to try transit.



GoMobile Update

All new Ticket Vending Machines (TVM) are now installed at Tide Light Rail stations, at the ferry docks, and at the transit centers. Fare validators are also now at each of the light rail platforms. This was one of the final steps toward launching GoMobile. By June 1, riders can pay with the GoMobile app, a GoMobile reloadable card, or Tap-to-Pay with a personal credit or debit card, on all modes. This has been a huge undertaking, with collaboration across departments, led by the Technology Department. We're excited about these enhanced services to give our riders more options for payment. We plan to celebrate this exciting milestone with an official kick-off next month. Watch your inbox for an invitation.



HRT Earns Top Honors at Annual VTA Conference

A delegation from Hampton Roads Transit attended the annual Virginia Transit Association Conference in Fredericksburg. I joined other transit leaders in a discussion on "Navigating Uncertain Terrain" from the CEO's perspective, while our Organizational Advancement Officer, Noelle Pinkard, took on the legislative perspective in a separate panel. Military Outreach Liaison Caleb Smith joined a panel discussion on "Working with Federal Installations."



A huge congratulations to Marketing and Strategic Communications, which brought back a prestigious award for the OnDemand Ridesharing Campaign! The team earned top honors in the Outstanding Public Transit Marketing (Large Agency) category. And I was humbled to receive the Helen Poore Transit Professional Distinguished Service Award.

The VTA conference concluded with a graduation celebration for the 15 Virginia Transit Leadership Institute fellows, including HRT Strategic Communications Specialist Angela Gregory.



Trolley Season Begins

The seasonal VB Wave Trolley service began on May 10 and will operate through the 52nd Annual Virginia Beach Neptune Festival in September. We will have a ribbon cutting to welcome four new 29-foot Gillig trolleys to the fleet. The new trolleys feature the signature sky-blue and sand-colored brown exterior with wooden seating. In the latest episode of "On the Move," HRT interviewed Beach Events Executive Director William Younce to share upcoming highlights for residents and visitors.



President's Report

May 2026



Paratransit Receives Federal Funding for Fleet Expansion

U.S. Rep. Bobby Scott visited Hampton Roads Transit earlier this month to deliver a symbolic check for \$850,000. The federal grant is dedicated for six new Paratransit vehicles that will join HRT's fleet next spring to help expand and refresh this growing vital service. Paratransit experienced a 7 percent ridership growth from 2024 to 2025 in addition to improving its on-time performance, which is up from 88.4 percent to 93.3 percent.



APTA International Roadeo

Operator Reginald Charity, Jr. represented HRT at this year's International Bus Roadeo in Salt Lake City, UT. The annual competition is sponsored by the American Public Transit Association (APTA). Charity was among dozens competing to become grand champion. This is his third year representing HRT at the international level. He won both the local and state competitions this year before moving on to Utah.



Marcom Studio Gets Makeover

Did you know HRT has a fully functioning recording studio? It recently underwent a major makeover and is ready to host future episodes of On the Move, Going Places, and other video productions. The new studio will allow HRT – specifically our Marketing and Strategic Communications team – to better tell the story of the employees who move the region forward and the communities we serve.



Bus Stop Renovation at 81st and Orcutt

Service has been restored and renovations are nearly complete at the 81st and Orcutt Avenue transfer station in Hampton. Four new shelters with benches, trash cans, and solar lighting have been installed, and a handicap accessible sidewalk has been added. Work continues to complete the curb along the bus stop area. By the end of June new security cameras will be installed. The transfer station serves multiple routes including the 757 Express Route 112.



System Optimization Plan Approved

By this time next summer, changes will begin taking shape at Hampton Roads Transit. Our decades-old bus system is getting an upgrade.

At our May board meeting, the Transportation District Commission of Hampton Roads officially approved HRT's System Optimization Plan (SOP). This is a major milestone for our agency – one year in the making. The SOP is a comprehensive initiative designed to better align our bus service with available resources, creating a more reliable, cost-effective bus network.

By eliminating low-performing routes and redeploying those assets to ones with higher ridership, we are building a more efficient system for the future.

The SOP enables us to dramatically expand our regional backbone routes from three to eventually 13, providing 330,000 more people across Chesapeake, Hampton, Newport News, Norfolk, Portsmouth, and Virginia Beach with access to 15-minute peak service. We already know this strategy works. The three routes that previously made this transition have seen double-digit ridership increases.

Where fixed routes are discontinued, we are working closely with member cities to establish OnDemand Ridesharing zones, providing 15-minute wait times to improve mobility so our customers will continue to have transit options.

I want to be incredibly clear on one vital point: No operators will lose their jobs because of the SOP. As you all know, we have not been fully staffed since before the pandemic, and we are currently down more than 30 operators. This plan allows us to maximize the resources we have right now by redeploying them more efficiently.

Implementation will begin in May 2027 and span over two to three years. However, the work to prepare begins now.

This rollout touches almost every department, and staying aligned is critical to our success. Over the next two months, the Planning department will frame out the implementation. Then, in August, Planning staff will begin holding regular coordination meetings with other departments.

I'd like to thank Karen Kitsis, Chief Planning and Development Officer, and her team for carrying forth a project initiated years ago by the retired Ray Amoruso. This transformative work will make a difference for years to come.

Thank you for your continued dedication to keeping Hampton Roads moving. Look for additional updates as coordination meetings begin and timelines take shape.

Sincerely

A handwritten signature in black ink, appearing to read "W. Harrell".

William E. Harrell
President and CEO
Hampton Roads Transit



Official GoMobile Launch

GoMobile is officially off and running. After years of planning and preparation, customers can now pay fares using the new GoMobile app, reloadable card, or simply tapping a bank card. Cash is also still accepted. To help spread the news, Marketing and Strategic Communications held multiple outreach events, including demonstrations at transit centers, and created marketing materials to introduce GoMobile. Staff were also featured in an episode of On the Move talking about the changes and how to use GoMobile.



SOP Approved & Next Steps

Now that the Commission has approved the System Optimization Plan (SOP), HRT is gearing up for a May 2027 implementation. The Planning department will spend the summer putting together a roadmap, followed by regular coordination meetings with other departments starting in August. As demonstrated during the rollout of GoMobile, the success of the SOP will require collaboration across multiple departments.



HRT Hosts Media Day, Media Council meeting

Hampton Roads Transit hosted two events in June to build on our outstanding relationships with media, advertisers and the region's public information officers.

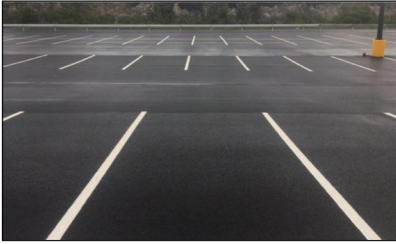
On June 16, HRT held its first Media Day. About a dozen representatives from Hampton Roads media, representing both newsrooms and advertisers, heard from the HRT team about GoMobile, transit plans for Juneteenth and Sail250, our System Optimization Plan, OnDemand Ridesharing and commuting options through goCommute. They also toured our 18th Street facility and stepped aboard a bus and Paratransit vehicle. This event was designed to highlight some of our new initiatives in an open format.

The next day, June 17, we hosted the quarterly meeting of the Media Council, an informal group consisting of media members and public information officers across Hampton Roads. This off-the-record session is designed to air concerns and share ideas to build relationships between media and public information officers, including HRT's PIO, Thomas Becher. More than 50 representatives packed our boardroom to hear the latest about HRT before their round-the-table discussion.



Juneteenth, Sail250 and Harborfest

Friday, June 19, kicks off a major five-day event at Town Point Park in Downtown Norfolk. Public outreach will host a booth during Juneteenth celebrations. Additional staff will be on hand throughout the weekend at the ferry docks and light rail stations to assist passengers and answer questions. All bus, light rail, ferry, Paratransit and OnDemand ridesharing services are free on Juneteenth. Travel on the ferry and light rail is free June 20 and 21, during Sail250 and includes increased service. Service on the ferry is free June 22.



Parking and Other Improvements at HQ

The Engineering and Facilities Department is working on several improvements at Hampton HQ this month. The parking lot is getting a major overhaul to improve drainage, eliminate tripping hazards, and add 10 new parking spaces. Crews are also replacing the Oil-Water Separator behind the building, adjacent to the paint booth. Finally, crews are installing new floor epoxy and new tall, floor-mounted toilets in the first-floor men's restroom. All work should be completed by June 30.



Going Places Podcast: Connecting Businesses with Commuters

Hampton Roads businesses can connect with commuters, both from an employer and consumer perspective. In the latest episode of Going Places, we sit down with Steve Harrison of the Hampton Roads Alliance to talk about all things economic development.



Beyond the Bus Stop: Fighting High Gas Prices

Drivers have been feeling fatigued at the pump due to the recent rise in gas prices. In an HRT blog post, we're encouraging the community to try transit. We go Beyond the Bus Stop to talk with a local economist about where gas prices could be heading and how transit can save customers hundreds of dollars per month.





**DRPT Monthly
Director's Report**

June 2026

DRPT
VIRGINIA DEPARTMENT OF RAIL
AND PUBLIC TRANSPORTATION

1

Growing Ridership & Relationships

- **Statewide Transit**
 - March 2026 ridership was 13.8M, the same level as March 2025. See slide 9 for more details.
- **Virginia Breeze**
 - March 2026 Virginia Breeze ridership was 7,360. Ridership was lower than March 2025, likely due to a later spring break. See Slide 11 for more details.
 - As part of the Virginia 250 celebrations, DRPT is promoting 50% off Virginia Breeze fares for any trip during the Juneteenth and Independence Day weekends (June 19-21 and July 2-5). The booking window runs from June 8-July 1.
- **Transit Service Delivery Advisory Committee**
 - TSDAC met on June 2 to continue discussions about recommended updates to the MERIT and TRIP programs.
- **Industry Engagement**
 - On June 5, Director Zimmerman and Deputy Director Fye participated in panels for state agencies at the Intelligent Transportation Society of Virginia's Annual Conference in Richmond.
 - On June 24, Director Zimmerman will present on a webinar to the Virginia Association of Counties, providing a DRPT 101 and updates on key initiatives, along with a Q&A.

2

VIRGINIA DEPARTMENT OF RAIL AND PUBLIC TRANSPORTATION

2

DRPT in the News

Public Engagement

- **Bike Month & May Bike Month Challenge**

- On May 1, Secretary Donohue and Director Zimmerman joined Richmond Mayor Avula and First Gentleman Spanberger for the launch of Richmond Bike Month.
- The City of Charlottesville won the inaugural Bike Month Challenge, which encouraged residents of the participating cities to bike to work throughout the month of May and record their trips on the ConnectingVA App.
- The friendly competition included Richmond, Charlottesville, Roanoke, Newport News, Williamsburg, Virginia Beach, and Culpeper. The city or town with the most trips taken (not miles travelled) won bragging rights and participating mayors received a “golden” helmet.

- **DRPT Virtual Six-Year Improvement Program Hearing**

- On May 27, DRPT hosted a virtual Six-Year Improvement Program meeting, allowing members of the public who were unable to attend the construction district meetings to provide public comment. Nearly 150 people registered for the event.

3

VIRGINIA DEPARTMENT OF RAIL AND PUBLIC TRANSPORTATION

3

Virginia Transit Association Annual Conference

- On May 19 and 20, the Virginia Transit Association held its Annual Conference and Bus Expo in Fredericksburg.
- Lieutenant Governor Hashmi delivered the special keynote closing speech.
- DRPT staff provided several presentations, updating the transit community on the ongoing TSDAC review of MERIT and TRIP, insights from the Coordinated Human Service Mobility Plan, as well as rolling stock challenges and cooperative procurement.



4

VIRGINIA DEPARTMENT OF RAIL AND PUBLIC TRANSPORTATION

4

Celebrating our Partners

Milestones from Across the Commonwealth

- On May 22, Hampton Roads Transit held a ribbon cutting at the Virginia Aquarium and Marine Science Center for the re-launching of the Wave Trolley's 42nd year of operations along the Virginia Breeze oceanfront.
 - Additionally, HRT cut the ribbon on four new trolleys to modernize the fleet.
- On May 28, Hampton Roads Transit's board approved a System Optimization Plan (SOP).
 - The SOP right-sizes the HRT network, reducing low-performing routes and reallocating operators to increase service on routes with higher demand.
 - The SOP also utilizes microtransit to fill in the gaps in the network, while also improving frequencies on the 757 Express routes.
 - The changes will happen in phases starting in May 2027.



VIRGINIA DEPARTMENT OF RAIL
AND PUBLIC TRANSPORTATION

5

5

Transform Rail 2.0

DRPT Rail Update

- **Statewide Rail Plan**
 - As part of the Virginia Statewide Rail Plan update, DRPT hosted stakeholder meetings for the business/economic development community and the rail industry on May 26 and for the local transit agency community on May 28.
 - A Rail Plan Virtual Public Meeting was held the evening of June 1. Over 200 people registered to attend.
 - DRPT presented updates to the several organizations: VPRA Board; Virginia Rail Policy Institute Board; and Virginians for High-Speed Rail (VHSR). DRPT will present during a VHSR Webinar on June 29.
 - A second round of surveys, stakeholder meetings, and a second virtual public meeting are planned for late summer.
- **Federal Funding and Technical Assistance**
 - Federal Railroad Administration opened its Consolidated Rail Infrastructure and Safety Improvements (CRISI) and Rail Crossing Elimination (RCE) programs for applications.
 - DRPT is providing technical assistance to the Hampton Roads Transportation Planning Organization's applications to both programs.
 - DRPT and VPRA also provided letters of support to Chesterfield County's application to the RCE Program for its Curtis Street project, which is a project included in the Richmond to Raleigh Tier II EIS.
- **Site Visits**
 - DRPT conducted DRPT grant-funded project completion inspections for Buckingham Branch Railroad's Millboro and Lick tunnel improvements, its Charlottesville Yard project, and the South Anna siding project, which added approximately 3,500 feet of new siding track in Hanover County.

6

VIRGINIA DEPARTMENT OF RAIL AND PUBLIC TRANSPORTATION

6

Expanding Freight Rail and Jobs in Norfolk *Fairwinds Terminal Services LLC, RIA*

Consent Agenda

- Fairwinds is a veteran-owned, Virginia-based company that is revitalizing a 131-acre waterfront facility, formerly Lamberts Point Docks, in Norfolk.
- Fairwinds targets defense, energy, and niche non-containerized dry cargo markets with a focus on operations that require moving big and heavy components for third parties on a water-to-rail or rail-to-water basis.
- Fairwinds has applied for Rail Industrial Access (RIA) grant funds in the amount of \$750,000 to rehabilitate 12,000 feet of track to serve this facility.
 - Fairwinds' total capital investment in the facility is estimated at \$200M.
 - Fairwinds is also launching railcar transloading at this site to move products between local container terminals and the mid-west.
 - The grant will help support the creation of 250 new jobs and divert 1,054 trucks from Virginia highways per year.



7

VIRGINIA DEPARTMENT OF RAIL
AND PUBLIC TRANSPORTATION

7

Transforming Rail in Virginia *Virginia Passenger Rail Authority Updates*

- **Long Bridge Project**
 - The North Package contractor is constructing a major rail support wall which will enable upcoming phases of track shifts to construct the new rail bridge over Maine Avenue SW in D.C.
 - The South Package contractor has completed construction access bulkheads on the Virginia and DC shores of the Potomac River that will be used to launch equipment and materials onto barges, allowing safe and efficient movement on and off the water.
- **King & Commonwealth Bridges**
 - CTB members visited the Alexandria Station and King & Commonwealth bridges project, where major bridge work is currently underway. As of June 1, the second of three weekend jump span installations outages is in progress. The third weekend installation will occur later in June.
- **New River Valley Passenger Rail Project**
 - At the station site in Christiansburg, construction of the high-level passenger platform is progressing; 300 linear feet of concrete for the platform walls has been poured for the 960-footlong platform.
 - At the layover facility in Radford, crews are installing ballast in the tracks that were previously installed for this project; the ballast will secure the tracks in place. Norfolk Southern completed a switch/turnout that connects the layover tracks to the mainline tracks.
- **Sidings Projects**
 - VPR and CSX are designing several sections of third track Sidings up and down the rail corridor paralleling I-95. These Sidings will relieve congestion and improve operational fluidity and also enable new service upon completion of TRV projects.
 - VPR staff briefed the VPR Board of Directors about the design status of the sidings at the May 21 Board Meeting. 30% designs will be submitted throughout Summer 2026.

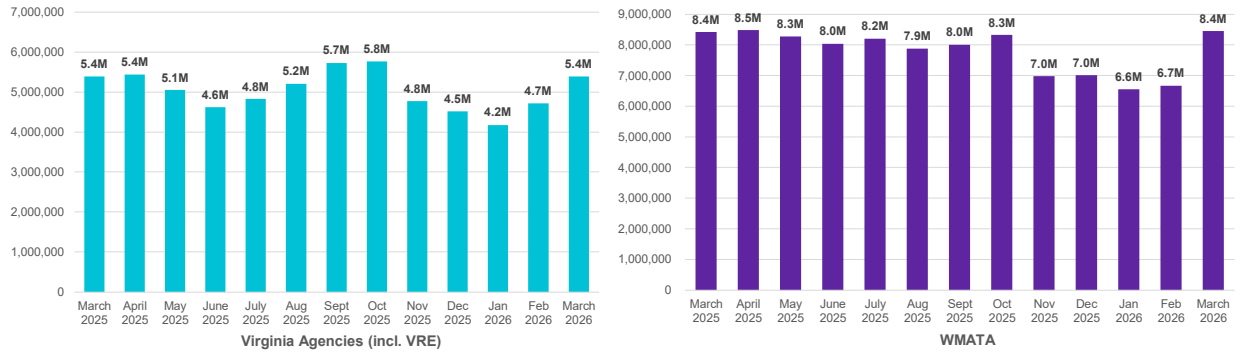
8

VIRGINIA DEPARTMENT OF RAIL AND PUBLIC TRANSPORTATION

8

Statewide Transit Ridership

Statewide Transit Ridership – March 2025 to March 2026



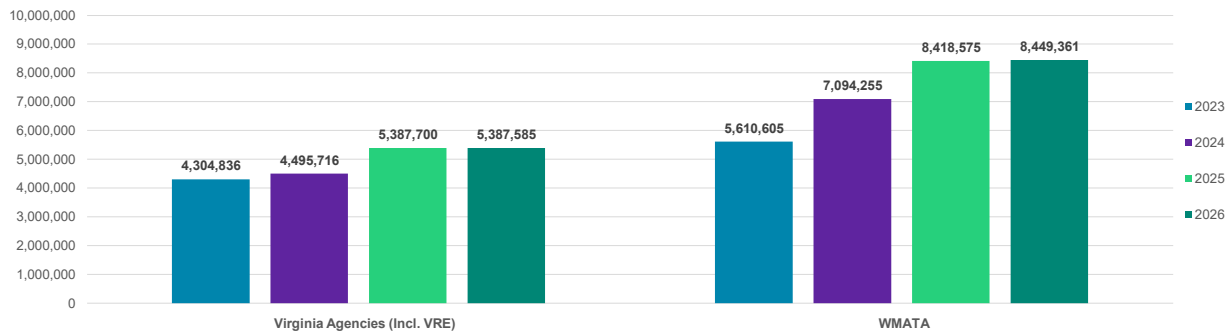
| Agencies | March 2025 | April 2025 | May 2025 | June 2025 | July 2025 | Aug 2025 | Sept 2025 | Oct 2025 | Nov 2025 | Dec 2025 | Jan 2026 | Feb 2026 | March 2026 | Total* |
|-------------------|-------------------|-------------------|-------------------|-------------------|-------------------|-------------------|-------------------|-------------------|-------------------|-------------------|-------------------|-------------------|-------------------|--------------------|
| Virginia Agencies | 5,387,700 | 5,437,004 | 5,053,320 | 4,624,290 | 4,826,487 | 5,208,249 | 5,729,123 | 5,765,456 | 4,774,932 | 4,513,370 | 4,175,539 | 4,715,787 | 5,387,585 | 60,211,142 |
| WMATA | 8,418,575 | 8,483,804 | 8,272,850 | 8,038,628 | 8,197,440 | 7,877,904 | 8,005,759 | 8,320,907 | 6,977,427 | 7,005,271 | 6,551,481 | 6,668,660 | 8,449,361 | 92,849,492 |
| Total | 13,806,275 | 13,920,808 | 13,326,170 | 12,662,918 | 13,023,927 | 13,086,153 | 13,734,882 | 14,086,363 | 11,752,359 | 11,518,641 | 10,727,020 | 11,384,447 | 13,836,946 | 153,060,634 |

9

VIRGINIA DEPARTMENT OF RAIL AND PUBLIC TRANSPORTATION

Statewide Ridership Comparison: March Year-to-Year

Ridership Comparison: Year-to-Year
2023 – 2026



| Mode | 2023 | 2024 | 2025 | 2026 | 2026 vs 2023 | 2026 vs 2024 | 2026 vs 2025 |
|-------------------|------------------|-------------------|-------------------|-------------------|--------------|--------------|--------------|
| Virginia Agencies | 4,304,836 | 4,495,716 | 5,387,700 | 5,387,585 | 25% | 20% | 0% |
| WMATA | 5,610,605 | 7,094,255 | 8,418,575 | 8,449,361 | 51% | 19% | 0% |
| Total | 9,915,441 | 11,589,971 | 13,806,275 | 13,836,946 | 40% | 19% | 0% |

10

VIRGINIA DEPARTMENT OF RAIL AND PUBLIC TRANSPORTATION

Virginia Breeze Ridership – March

In March 2026, ridership on VA Breeze routes totaled 7,360 which was:

- 257% higher than original estimates, and
- 9% lower than March 2025

In March 2026, the VA Breeze contributed to a reduction of 355 metric tons of CO₂ equivalent emissions.

Valley Flyer:

- Ridership – 4% lower than March 2025
- Farebox Rev. – 7% lower than March 2025

Piedmont Express:

- Ridership – 28% lower than March 2025
- Farebox Rev. – 30% lower than March 2025

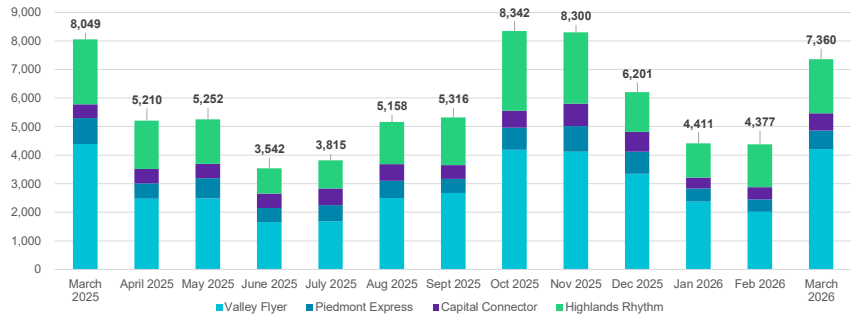
Capital Connector:

- Ridership – 23% higher than March 2025
- Farebox Rev. – 11% higher than March 2025

Highlands Rhythm:

- Ridership – 16% lower than March 2025
- Farebox Rev – 16% lower than March 2025

Virginia Breeze Ridership by Route – March 2025 to March 2026



| Route | March 2025 | April 2025 | May 2025 | June 2025 | July 2025 | Aug 2025 | Sept 2025 | Oct 2025 | Nov 2025 | Dec 2025 | Jan 2026 | Feb 2026 | March 2026 | Total* |
|-------------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|---------------|
| Valley Flyer | 4,385 | 2,475 | 2,489 | 1,655 | 1,675 | 2,493 | 2,676 | 4,189 | 4,124 | 3,344 | 2,377 | 2,012 | 4,211 | 33,720 |
| Piedmont Express | 908 | 531 | 702 | 499 | 577 | 606 | 490 | 767 | 895 | 781 | 451 | 440 | 650 | 7,389 |
| Capital Connector | 490 | 513 | 508 | 504 | 585 | 581 | 484 | 598 | 778 | 694 | 389 | 424 | 602 | 6,660 |
| Highlands Rhythm | 2,266 | 1,691 | 1,553 | 884 | 978 | 1,478 | 1,666 | 2,788 | 2,503 | 1,382 | 1,194 | 1,501 | 1,897 | 19,515 |
| All Routes | 8,049 | 5,210 | 5,252 | 3,542 | 3,815 | 5,158 | 5,316 | 8,342 | 8,300 | 6,201 | 4,411 | 4,377 | 7,360 | 67,284 |

*Last 12 Months

VIRGINIA DEPARTMENT OF RAIL AND PUBLIC TRANSPORTATION

11

11

Virginia-Supported Monthly Ridership SFY '26 vs. SFY '25

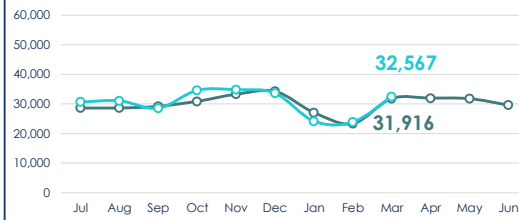
Select weekend trains operated daily 2/14 – 3/17 due to construction cutover work for the Portal North Bridge on the NEC.

Express buses chart displays both Hampton Roads and Richmond area ridership.

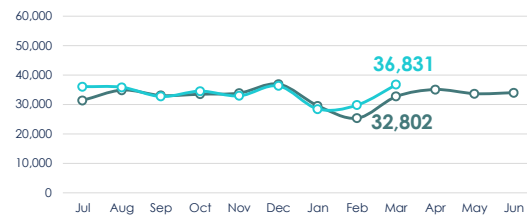
Express bus ridership breakout on Slide 11.



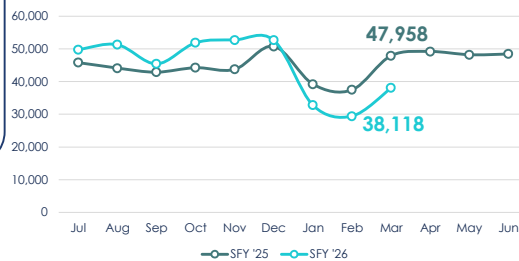
Route 46: Roanoke (+2.0%)



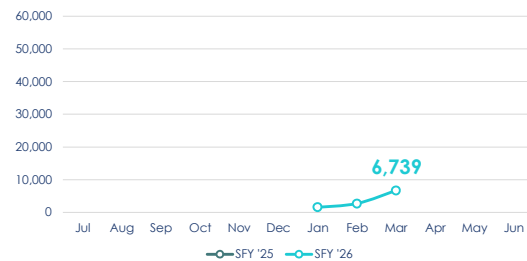
Route 47: Newport News (+12.3%)



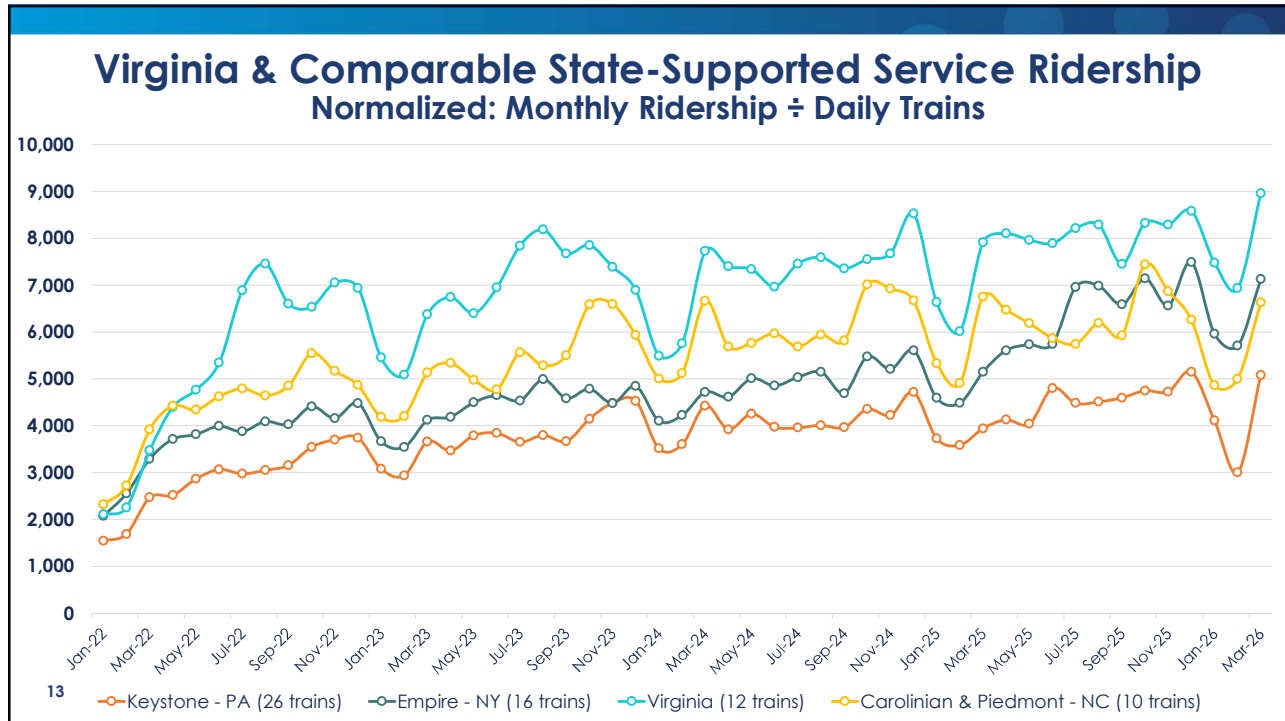
Route 50: Norfolk (-20.5%)



D.C. Express Buses



12



13

DRPT Financials

DRPT FY26 Budget Q2 Update

| Schedule of Budget vs. Actual As of December 31, 2025 (\$ in Millions) | | | | |
|--|--------------------|----------------------|----------------------|-------------------------|
| | Adopted FY 2026 | Actual 12/31/2025 | Remaining Balance | Percentage Remaining |
| Public Transportation Programs | | | | |
| Operating Assistance | \$ 164.3 | \$ 65.6 | \$ 98.7 | 60.1% |
| Capital Assistance | 213.2 | 67.4 | 145.8 | 68.4% |
| Special Programs | 9.4 | 4.0 | 5.4 | 57.4% |
| Ridership Incentive Programs | 77.2 | 11.7 | 65.5 | 84.8% |
| VRE Assistance | 17.4 | 8.7 | 8.7 | 50.0% |
| WMATA Assistance | 364.6 | 212.6 | 152.0 | 41.7% |
| Total | 846.1 | 370.0 | 476.1 | 56.3% |
| Commuter Assistance Programs | 7.3 | 9.3 | (2.0) | -27.4% |
| Human Service Transportation Pgm | 6.7 | 3.6 | 3.1 | 46.3% |
| Planning, Regulation, & Safety Pgm | 6.7 | 2.7 | 4.0 | 59.7% |
| WMATA Dedicated | 154.5 | 77.2 | 77.3 | 50.0% |
| Total Transit Programs | 1,021.3 | 462.8 | 558.5 | 54.7% |
| Rail Assistance Programs | | | | |
| Rail Preservation Programs | 7.7 | 2.4 | 5.3 | 68.8% |
| Rail Industrial Access | 2.7 | 1.1 | 1.6 | 59.3% |
| Freight Rail and Rail Planning Programs | 23.2 | 6.0 | 17.2 | 74.1% |
| Total Rail Programs | 33.6 | 9.5 | 24.1 | 71.7% |
| Administrative Expenses | 19.9 | 9.5 | 10.4 | 52.3% |
| Agency Total before VPRA | \$ 1,074.8 | \$ 481.8 | \$ 593.0 | 55.2% |
| VPRA Recurring Payments | 192.3 | 88.6 | 103.7 | 53.9% |
| Agency Total | \$ 1,267.1 | \$ 570.4 | \$ 696.7 | 55.0% |

14

14

DRPT Financials

15

DRPT Q2 Resources & Commitments

Schedule of Resources and Commitments
As of December 31, 2025
(\$ in Millions)

| | 12/31/2025 | | | 12/31/2024 |
|-------------------------------------|---------------|-----------------|-----------------|-----------------|
| | Rail | Transit | Total | Total |
| Resources | | | | |
| Cash | \$ 62.3 | \$ 574.3 | \$ 636.6 | \$ 624.0 |
| Estimated Revenues - FY 2026 | 8.0 | 378.3 | 386.3 | 337.6 |
| Accounts Receivable | - | 7.9 | 7.9 | 3.3 |
| Bonds Receivable | - | - | - | 0.6 |
| Anticipated Bond Proceeds | 9.5 | 17.6 | 27.1 | 31.6 |
| Anticipated Reimbursement - VDOT | - | 223.0 | 223.0 | 151.1 |
| Anticipated Reimbursement - VPRA | 8.6 | - | 8.6 | 9.3 |
| Anticipated Reimbursement - DEQ | - | 6.5 | 6.5 | 7.3 |
| Anticipated Reimbursement - Federal | 40.1 | 99.7 | 139.8 | 158.8 |
| Total Resources (A) | 128.5 | 1,307.3 | 1,435.8 | 1,323.6 |
| Commitments | | | | |
| Transit & TDM Commitments | - | 1,121.9 | 1,121.9 | 1,036.8 |
| Rail Commitments | 107.5 | - | 107.5 | 123.1 |
| VPRA Commitments | 15.5 | - | 15.5 | 12.0 |
| Total Commitments (B) | 123.0 | 1,121.9 | 1,244.9 | 1,171.9 |
| Funds Available | \$ 5.5 | \$ 185.4 | \$ 190.9 | \$ 151.7 |

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15



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VIRGINIA DEPARTMENT OF RAIL AND PUBLIC TRANSPORTATION

16



HAMPTON ROADS
TRANSIT

Draft Financial Statement

MAY 2026
FISCAL YEAR 2026
FINANCIAL REPORT

gohrt.com

OPERATING FINANCIAL STATEMENTS

May 2026

| FISCAL YEAR 2026 Dollars in Thousands | Annual | | Month to Date | | | Year to Date | | | |
|--|---------------------|--------------------|--------------------|-------------------|----------------|---------------------|---------------------|---------------------|----------------|
| | Budget | Budget | Actual | Variance | | Budget | Actual | Variance | |
| Operating Revenue | | | | | | | | | |
| Passenger Revenue | \$ 9,058.7 | \$ 778.5 | \$ 748.7 | \$ (29.8) | (3.8) % | \$ 8,280.1 | \$ 7,797.9 | \$ (482.1) | (5.8) % |
| Passenger Revenue - RTS | 994.8 | 82.9 | 62.1 | (20.8) | (25.1) % | 911.9 | 698.4 | (213.5) | (23.4) % |
| Passenger Revenue - Other | 181.2 | 15.1 | 17.6 | 2.5 | 16.5 % | 166.1 | 163.8 | (2.2) | (1.4) % |
| Advertising Revenue | 880.0 | 73.3 | 81.5 | 8.2 | 11.2 % | 806.7 | 489.6 | (317.1) | (39.3) % |
| Other Transportation Revenue | 3,129.8 | 260.8 | 241.9 | (18.9) | (7.2) % | 2,869.0 | 2,655.0 | (213.9) | (7.5) % |
| Non-Transportation Revenue | 120.0 | 10.0 | 71.9 | 61.9 | 619.4 % | 110.0 | 873.6 | 763.6 | 694.2 % |
| Total Operating Revenue | 14,364.4 | 1,220.6 | 1,223.7 | 3.1 | 0.3 % | 13,143.6 | 12,678.3 | (465.3) | (3.5) % |
| Non-Operating Revenue | | | | | | | | | |
| Federal Funding (5307/5337) | 45,097.1 | 3,979.9 | 3,933.9 | (45.9) | (1.2) % | 41,011.4 | 48,994.4 | 7,983.0 | 19.5 % |
| HRRTF Funding | 11,980.5 | 998.4 | 692.1 | (306.3) | (30.7) % | 10,982.2 | 8,448.2 | (2,534.0) | (23.1) % |
| State Funding | 24,837.3 | 2,069.8 | 2,069.8 | - | - % | 22,767.5 | 14,488.4 | (8,279.1) | (36.4) % |
| Local Funding | 52,871.8 | 4,406.0 | 4,406.0 | - | - % | 48,465.8 | 48,465.8 | - | - % |
| Total Non-Operating Revenue | 134,786.7 | 11,454.0 | 11,101.8 | (352.2) | (3.1) % | 123,226.9 | 120,396.8 | (2,830.1) | (2.3) % |
| TOTAL REVENUE | \$ 149,151.1 | \$ 12,674.7 | \$ 12,325.5 | \$ (349.1) | | \$ 136,370.6 | \$ 133,075.1 | \$ (3,295.4) | |
| TOTAL EXPENSE | | | | | | | | | |
| Personnel Services | 91,365.8 | 7,871.5 | 7,804.7 | \$ 66.8 | 0.8 % | \$ 83,440.3 | \$ 81,102.4 | \$ 2,337.9 | 2.8 % |
| Contract Services | 15,483.2 | 1,230.3 | 1,247.3 | (17.0) | (1.4) % | 14,226.6 | 10,678.8 | 3,547.7 | 24.9 % |
| Materials & Supplies | 5,554.1 | 463.0 | (3.8) | 466.7 | 100.8 % | 5,131.8 | 6,448.5 | (1,316.7) | (25.7) % |
| Gas & Diesel | 5,560.4 | 451.0 | 494.7 | (43.7) | (9.7) % | 5,038.6 | 4,674.8 | 363.8 | 7.2 % |
| Contractor's Fuel Usage | 1,073.4 | 69.4 | 76.4 | (7.0) | (10.1) % | 968.7 | 785.7 | 183.0 | 18.9 % |
| Utilities | 1,538.3 | 91.9 | 115.7 | (23.8) | (25.9) % | 1,406.4 | 1,416.1 | (9.7) | (0.7) % |
| Casualties & Liabilities | 5,499.2 | 489.9 | 406.1 | 83.9 | 17.1 % | 5,009.3 | 4,610.8 | 398.5 | 8.0 % |
| Purchased Transportation | 21,179.9 | 1,765.0 | 1,869.7 | (104.7) | (5.9) % | 19,415.0 | 20,274.4 | (859.5) | (4.4) % |
| Other Miscellaneous Expenses | 1,896.8 | 242.7 | 207.9 | 34.9 | 14.4 % | 1,733.9 | 1,776.8 | (42.9) | (2.5) % |
| TOTAL EXPENSE | \$ 149,151.1 | \$ 12,674.7 | \$ 12,218.6 | \$ 456.1 | | \$ 136,370.6 | \$ 131,768.5 | \$ 4,602.1 | |
| POSITIVE (NEGATIVE) VARIANCE | | | \$ 107.0 | | | | \$ 1,306.7 | | |

- Line of Credit balance as of June 15, 2026, is \$13,572,791.81.
- Line of Credit Average Daily balance for May 2026 was \$14,256,606.82.
- Federal Funding-In lieu of Deferred State Revenue (\$14,902.7), the Agency utilized additional Federal ARPA Discretionary funds to cover eligible expenses.
- Budget Stability Fund Interest: Total Interest to Date \$388,942.19.

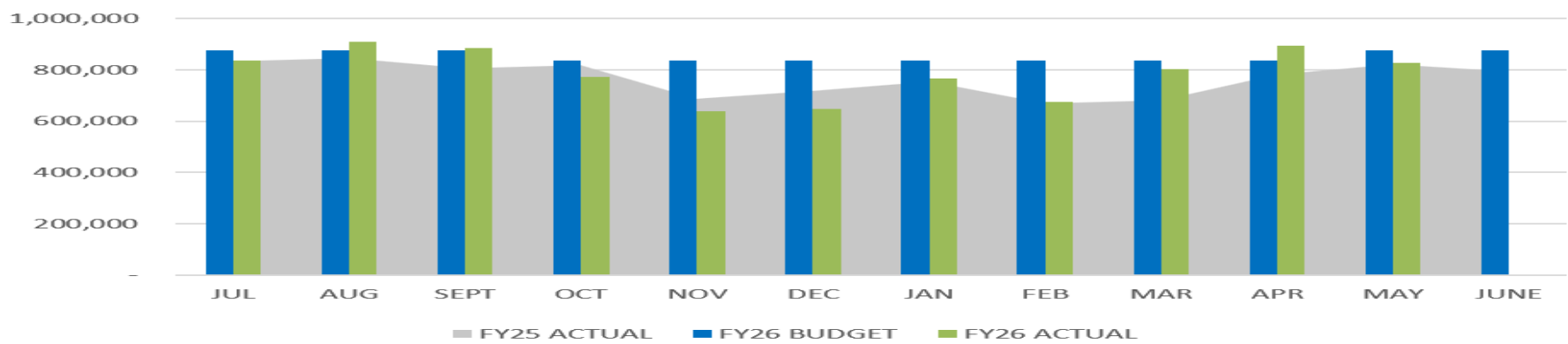
OPERATING FINANCIAL STATEMENTS

May 2026

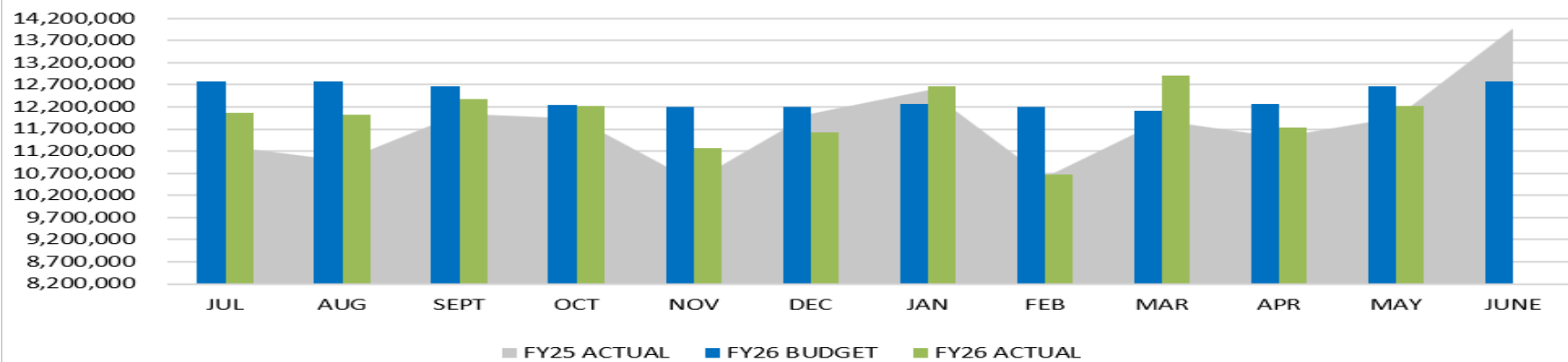
757 EXPRESS, 15-MINUTE INCREMENT

| FISCAL YEAR 2026 | Annual | | Month to Date | | | Year to Date | | | |
|---------------------------|--------------------|-------------------|-----------------|-------------------|----------|--------------------|-------------------|---------------------|----------|
| | Budget | Budget | Actual | Variance | | Budget | Actual | Variance | |
| Dollars in Thousands | | | | | | | | | |
| Operating Revenue | | | | | | | | | |
| Passenger Revenue | \$ 994.8 | \$ 82.9 | \$ 62.1 | \$ (20.8) | (25.1) % | \$ 911.9 | \$ 698.4 | \$ (213.5) | (23.4) % |
| RTS Service | 11,980.5 | 998.4 | 692.1 | (306.3) | (30.7) % | 10,982.2 | 8,448.2 | (2,534.0) | (23.1) % |
| TOTAL REVENUE | \$ 12,975.3 | \$ 1,081.3 | \$ 754.2 | \$ (327.1) | | \$ 11,894.0 | \$ 9,146.5 | \$ (2,747.5) | |
| Operating Expenses | | | | | | | | | |
| Personnel Services | \$ 9,942.6 | \$ 828.6 | \$ 607.2 | \$ 221.4 | 26.7 % | \$ 9,114.1 | \$ 7,078.8 | \$ 2,035.3 | 22.3 % |
| Contract Services | 1,220.4 | 101.7 | 84.0 | 17.7 | 17.4 % | 1,118.7 | 680.8 | 437.9 | 39.1 % |
| Materials & Supplies | 1,322.7 | 110.2 | 40.9 | 69.3 | 62.9 % | 1,212.5 | 1,111.6 | 100.8 | 8.3 % |
| Utilities | 94.5 | 7.9 | 5.0 | 2.8 | 36.1 % | 86.7 | 64.2 | 22.5 | 26.0 % |
| Casualties & Liabilities | 395.0 | 32.9 | 17.1 | 15.8 | 48.0 % | 362.1 | 211.1 | 151.0 | 41.7 % |
| TOTAL EXPENSE | \$ 12,975.3 | \$ 1,081.3 | \$ 754.2 | \$ 327.1 | | \$ 11,894.0 | \$ 9,146.5 | \$ 2,747.5 | |
| SURPLUS (DEFICIT) | | | \$ - | | | | \$ - | | |

Farebox Revenue



Total Expenses



OPERATING CROSSWALK

May 2026

| YEAR-TO-DATE | | | | | |
|--|---------------------|---------------------|------------------------|------------------------|---------------------|
| FISCAL YEAR 2026 (Dollars in Thousands) | BUDGET | ACTUAL LOCALITY | ACTUAL NON-LOCALITY | ACTUAL CONSOLIDATED | VARIANCE + / (-) |
| REVENUE | | | | | |
| Passenger Revenue | \$ 9,358.0 | \$ 7,797.9 | \$ 862.2 | \$ 8,660.1 | \$ (697.9) |
| Advertising Revenue | \$ 806.7 | \$ 436.6 | \$ 53.0 | \$ 489.6 | \$ (317.1) |
| Other Transportation Revenue | \$ 2,869.0 | \$ - | \$ 2,655.0 | \$ 2,655.0 | \$ (214.0) |
| Non-Transportation Revenue | \$ 110.0 | \$ 125.0 | \$ 748.6 | \$ 873.6 | \$ 763.6 |
| Federal Funding (PM 5307/5337) | \$ 41,011.4 | \$ 48,994.4 | \$ - | \$ 48,994.4 | \$ 7,983.0 |
| HRRTF Funding ¹ | \$ 10,982.2 | \$ - | \$ 8,448.2 | \$ 8,448.2 | \$ (2,534.0) |
| State Funding | \$ 22,767.5 | \$ 14,488.4 | \$ - | \$ 14,488.4 | \$ (8,279.1) |
| Local Funding | \$ 48,465.8 | \$ 48,465.8 | \$ - | \$ 48,465.8 | \$ - |
| TOTAL REVENUE: | \$ 136,370.6 | \$ 120,308.1 | \$ 12,767.0 | \$ 133,075.1 | \$ (3,295.5) |
| EXPENSE | | | | | |
| Personnel Services | \$ 83,440.3 | \$ 74,048.7 | \$ 7,053.7 | \$ 81,102.4 | \$ 2,337.9 |
| Services | \$ 14,226.6 | \$ 9,750.0 | \$ 928.8 | \$ 10,678.8 | \$ 3,547.8 |
| Materials & Supplies | \$ 11,139.1 | \$ 10,873.3 | \$ 1,035.8 | \$ 11,909.1 | \$ (770.0) |
| Utilities | \$ 1,406.4 | \$ 1,292.9 | \$ 123.2 | \$ 1,416.1 | \$ (9.7) |
| Casualties & Liabilities | \$ 5,009.3 | \$ 4,209.8 | \$ 401.0 | \$ 4,610.8 | \$ 398.5 |
| Purchased Transportation | \$ 19,415.0 | \$ 18,511.1 | \$ 1,763.3 | \$ 20,274.4 | \$ (859.4) |
| Other Miscellaneous Expenses | \$ 1,733.9 | \$ 1,622.3 | \$ 154.5 | \$ 1,776.8 | \$ (42.9) |
| TOTAL EXPENSE: | \$ 136,370.6 | \$ 120,308.1 | \$ 11,460.3 | \$ 131,768.4 | \$ 4,602.2 |
| BUDGET STATUS TO DATE: | \$ - | \$ - | \$ 1,306.7 | \$ 1,306.7 | \$ 1,306.7 |

1. Hampton Roads Regional Transit Funding for 757 Express and 15-minute increment.

Draft Financial Statement

LOCALITY RECONCILIATION

May 2026

| FISCAL YEAR 2026 (\$ in thousands) | TOTAL LOCALITY | | | |
|---------------------------------------|------------------|--------------|--------------|-----------------|
| | ANNUAL BUDGET | YEAR-TO-DATE | | |
| | | BUDGET | ACTUAL | VARIANCE +/- |
| Locality Operating Share | \$ 52,871.7 | \$ 48,465.8 | \$ 48,465.8 | \$ - |
| Plus: Local Farebox | \$ 9,058.8 | \$ 8,280.1 | \$ 7,797.9 | \$ (482.2) |
| Locality Share - Sub-Total: | \$ 61,930.5 | \$ 56,745.9 | \$ 56,263.7 | \$ (482.2) |
| Plus: Federal Aid | \$ 45,097.0 | \$ 41,011.4 | \$ 48,994.4 | \$ 7,983.0 |
| State Aid | \$ 24,837.3 | \$ 22,767.5 | \$ 14,488.4 | \$ (8,279.1) |
| Total Revenue Contribution: | \$ 131,864.8 | \$ 120,524.8 | \$ 119,746.5 | \$ (778.3) |
| Operating Expenses: | \$ 131,864.8 | \$ 120,524.8 | \$ 119,746.5 | \$ 778.3 |

Locality Budget Status to Date: \$ 0.0

| KPI | | | |
|--------------------------------|------|------|--|
| Farebox Recovery: | 6.9% | 6.5% | |
| Farebox % of Budgeted Expense: | | 6.5% | |

| FY2026 SERVICE DATA | YEAR-TO-DATE | | | |
|---------------------------|---------------------|-------------------|-----------------|-------------------|
| | BUDGETED SERVICE | ACTUAL SERVICE | VARIANCE +/- | VARIANCE % +/- |
| Bus | 624,193 | 567,802 | (56,391) | (9%) |
| Light Rail | 27,788 | 25,760 | (2,028) | (7%) |
| Ferry | 6,042 | 5,513 | (529) | (9%) |
| Paratransit | 190,300 | 206,961 | 16,661 | 9% |
| Total Service | 848,323 | 806,036 | (42,287) | (5%) |

LOCALITY RECONCILIATION

May 2026

| FISCAL YEAR 2026 (\$ in thousands) | CHESAPEAKE | | | |
|--|------------------|--------------|------------|-----------------|
| | ANNUAL BUDGET | YEAR-TO-DATE | | |
| | | BUDGET | ACTUAL | VARIANCE +/- |
| Locality Operating Share | \$ 3,506.2 | \$ 3,214.0 | \$ 3,214.0 | \$ - |
| Plus: Local Farebox | \$ 485.1 | \$ 444.7 | \$ 436.5 | \$ (8.2) |
| Locality Share - Sub-Total: | \$ 3,991.3 | \$ 3,658.7 | \$ 3,650.5 | \$ (8.2) |
| Plus: Federal Aid | \$ 3,076.4 | \$ 2,820.0 | \$ 3,386.0 | \$ 566.0 |
| State Aid | \$ 1,601.7 | \$ 1,468.2 | \$ 914.7 | \$ (553.5) |
| Total Revenue Contribution: | \$ 8,669.4 | \$ 7,946.9 | \$ 7,951.2 | \$ 4.3 |
| Operating Expenses: | \$ 8,669.4 | \$ 7,946.9 | \$ 7,807.9 | \$ 139.0 |
| Locality Budget Status to Date: | | | | \$ 143.3 |

| KPI | | |
|--------------------------------|------|------|
| Farebox Recovery: | 5.6% | 5.6% |
| Farebox % of Budgeted Expense: | | 5.5% |

| FY2026 SERVICE DATA | YEAR-TO-DATE | | | |
|---------------------------|---------------------|-------------------|-----------------|-------------------|
| | BUDGETED SERVICE | ACTUAL SERVICE | VARIANCE +/- | VARIANCE % +/- |
| Bus | 46,947 | 41,188 | (5,759) | (12%) |
| Light Rail | - | - | N/A | N/A |
| Ferry | - | - | N/A | N/A |
| Paratransit | 13,618 | 14,543 | 925 | 7% |
| Total Service | 60,565 | 55,731 | (4,834) | (8%) |

Draft Financial Statement

LOCALITY RECONCILIATION

May 2026

| FISCAL YEAR 2026 (\$ in thousands) | HAMPTON | | | |
|--|------------------|--------------|-------------|-------------------|
| | ANNUAL BUDGET | YEAR-TO-DATE | | |
| | | BUDGET | ACTUAL | VARIANCE +/- |
| Locality Operating Share | \$ 5,496.4 | \$ 5,038.4 | \$ 5,038.4 | \$ - |
| Plus: Local Farebox | \$ 901.4 | \$ 826.3 | \$ 788.7 | \$ (37.6) |
| Locality Share - Sub-Total: | \$ 6,397.8 | \$ 5,864.7 | \$ 5,827.1 | \$ (37.6) |
| Plus: Federal Aid | \$ 5,066.5 | \$ 4,644.3 | \$ 6,103.2 | \$ 1,458.9 |
| State Aid | \$ 2,637.7 | \$ 2,417.9 | \$ 1,655.8 | \$ (762.1) |
| Total Revenue Contribution: | \$ 14,102.0 | \$ 12,926.9 | \$ 13,586.1 | \$ 659.2 |
| Operating Expenses: | \$ 14,102.0 | \$ 12,926.9 | \$ 13,810.6 | \$ (883.7) |
| Locality Budget Status to Date: | | | | \$ (224.5) |

KPI

| | | |
|--------------------------------|------|------|
| Farebox Recovery: | 6.4% | 5.7% |
| Farebox % of Budgeted Expense: | | 6.1% |

| FY2026 SERVICE DATA | YEAR-TO-DATE | | | |
|---------------------------|---------------------|-------------------|-----------------|-------------------|
| | BUDGETED SERVICE | ACTUAL SERVICE | VARIANCE +/- | VARIANCE % +/- |
| Bus | 74,837 | 72,987 | (1,850) | (2%) |
| Light Rail | - | - | N/A | N/A |
| Ferry | - | - | N/A | N/A |
| Paratransit | 24,145 | 27,893 | 3,748 | 16% |
| Total Service | 98,982 | 100,880 | 1,898 | 2% |

LOCALITY RECONCILIATION

May 2026

| FISCAL YEAR 2026 (\$ in thousands) | NEWPORT NEWS | | | |
|--|------------------|--------------|-------------|-------------------|
| | ANNUAL BUDGET | YEAR-TO-DATE | | |
| | | BUDGET | ACTUAL | VARIANCE +/- |
| Locality Operating Share | \$ 8,364.8 | \$ 7,667.7 | \$ 7,667.7 | \$ - |
| Plus: Local Farebox | \$ 1,618.5 | \$ 1,483.6 | \$ 1,379.0 | \$ (104.6) |
| Locality Share - Sub-Total: | \$ 9,983.3 | \$ 9,151.3 | \$ 9,046.7 | \$ (104.6) |
| Plus: Federal Aid | \$ 8,029.3 | \$ 7,360.2 | \$ 9,721.2 | \$ 2,361.0 |
| State Aid | \$ 4,180.7 | \$ 3,832.3 | \$ 2,611.2 | \$ (1,221.1) |
| Total Revenue Contribution: | \$ 22,193.3 | \$ 20,343.8 | \$ 21,379.1 | \$ 1,035.3 |
| Operating Expenses: | \$ 22,193.3 | \$ 20,343.8 | \$ 21,549.1 | \$ (1,205.3) |
| Locality Budget Status to Date: | | | | \$ (170.0) |

| KPI | | | |
|--------------------------------|------|------|--|
| Farebox Recovery: | 7.3% | 6.4% | |
| Farebox % of Budgeted Expense: | | 6.8% | |

| FY2026 SERVICE DATA | YEAR-TO-DATE | | | |
|---------------------------|---------------------|-------------------|-----------------|-------------------|
| | BUDGETED SERVICE | ACTUAL SERVICE | VARIANCE +/- | VARIANCE % +/- |
| Bus | 124,393 | 120,924 | (3,469) | (3%) |
| Light Rail | - | - | N/A | N/A |
| Ferry | - | - | N/A | N/A |
| Paratransit | 33,341 | 38,178 | 4,837 | 15% |
| Total Service | 157,734 | 159,102 | 1,368 | 1% |

Draft Financial Statement

LOCALITY RECONCILIATION

May 2026

| FISCAL YEAR 2026 (\$ in thousands) | NORFOLK | | | |
|--|------------------|--------------|-------------|-----------------|
| | ANNUAL BUDGET | YEAR-TO-DATE | | |
| | | BUDGET | ACTUAL | VARIANCE +/- |
| Locality Operating Share | \$ 22,951.6 | \$ 21,039.0 | \$ 21,039.0 | \$ - |
| Plus: Local Farebox | \$ 4,134.7 | \$ 3,790.1 | \$ 3,349.9 | \$ (440.2) |
| Locality Share - Sub-Total: | \$ 27,086.3 | \$ 24,829.1 | \$ 24,388.9 | \$ (440.2) |
| Plus: Federal Aid | \$ 17,093.0 | \$ 15,668.6 | \$ 16,889.2 | \$ 1,220.6 |
| State Aid | \$ 10,346.5 | \$ 9,484.3 | \$ 5,732.1 | \$ (3,752.2) |
| Total Revenue Contribution: | \$ 54,525.8 | \$ 49,982.0 | \$ 47,010.2 | \$ (2,971.8) |
| Operating Expenses: | \$ 54,525.8 | \$ 49,982.0 | \$ 46,828.0 | \$ 3,154.0 |
| Locality Budget Status to Date: | | | | \$ 182.2 |

| KPI | | |
|--------------------------------|------|------|
| Farebox Recovery: | 7.6% | 7.2% |
| Farebox % of Budgeted Expense: | | 6.7% |

| FY2026 SERVICE DATA | YEAR-TO-DATE | | | |
|---------------------------|---------------------|-------------------|-----------------|-------------------|
| | BUDGETED SERVICE | ACTUAL SERVICE | VARIANCE +/- | VARIANCE % +/- |
| Bus | 222,256 | 186,050 | (36,206) | (16%) |
| Light Rail | 27,788 | 25,760 | (2,028) | (7%) |
| Ferry | 3,115 | 2,810 | (305) | (10%) |
| Paratransit | 59,147 | 63,004 | 3,857 | 7% |
| Total Service | 312,306 | 277,624 | (34,682) | (11%) |

LOCALITY RECONCILIATION

May 2026

| FISCAL YEAR 2026 (\$ in thousands) | PORTSMOUTH | | | |
|--|------------------|--------------|------------|-------------------|
| | ANNUAL BUDGET | YEAR-TO-DATE | | |
| | | BUDGET | ACTUAL | VARIANCE +/- |
| Locality Operating Share | \$ 3,761.1 | \$ 3,447.7 | \$ 3,447.7 | \$ - |
| Plus: Local Farebox | \$ 481.9 | \$ 441.7 | \$ 531.9 | \$ 90.2 |
| Locality Share - Sub-Total: | \$ 4,243.0 | \$ 3,889.4 | \$ 3,979.6 | \$ 90.2 |
| Plus: Federal Aid | \$ 3,595.3 | \$ 3,295.7 | \$ 3,614.7 | \$ 319.0 |
| State Aid | \$ 1,783.3 | \$ 1,634.7 | \$ 1,033.6 | \$ (601.1) |
| Total Revenue Contribution: | \$ 9,621.6 | \$ 8,819.8 | \$ 8,627.9 | \$ (191.9) |
| Operating Expenses: | \$ 9,621.6 | \$ 8,819.8 | \$ 8,770.5 | \$ 49.3 |
| Locality Budget Status to Date: | | | | \$ (142.6) |

| KPI | | |
|--------------------------------|------|------|
| Farebox Recovery: | 5.0% | 6.1% |
| Farebox % of Budgeted Expense: | | 6.0% |

| FY2026 SERVICE DATA | YEAR-TO-DATE | | | |
|---------------------------|---------------------|-------------------|-----------------|-------------------|
| | BUDGETED SERVICE | ACTUAL SERVICE | VARIANCE +/- | VARIANCE % +/- |
| Bus | 45,205 | 39,827 | (5,378) | (12%) |
| Light Rail | - | - | N/A | N/A |
| Ferry | 2,927 | 2,703 | (224) | (8%) |
| Paratransit | 13,904 | 15,375 | 1,471 | 11% |
| Total Service | 62,036 | 57,905 | (4,131) | (7%) |

LOCALITY RECONCILIATION

May 2026

| FISCAL YEAR 2026 (\$ in thousands) | VIRGINIA BEACH | | | |
|--|--------------------|--------------------|--------------------|-------------------|
| | ANNUAL BUDGET | YEAR-TO-DATE | | |
| | | BUDGET | ACTUAL | VARIANCE +/- |
| Locality Operating Share | \$ 8,791.6 | \$ 8,059.0 | \$ 8,059.0 | \$ - |
| Plus: Local Farebox | \$ 1,437.2 | \$ 1,293.7 | \$ 1,311.9 | \$ 18.2 |
| Locality Share - Sub-Total: | \$ 10,228.8 | \$ 9,352.7 | \$ 9,370.9 | \$ 18.2 |
| Plus: Federal Aid | \$ 8,236.5 | \$ 7,222.6 | \$ 9,280.1 | \$ 2,057.5 |
| State Aid | \$ 4,287.4 | \$ 3,930.1 | \$ 2,541.0 | \$ (1,389.1) |
| Total Revenue Contribution: | \$ 22,752.7 | \$ 20,505.4 | \$ 21,192.0 | \$ 686.6 |
| Operating Expenses: | \$ 22,752.7 | \$ 20,505.4 | \$ 20,980.4 | \$ (475.0) |
| Locality Budget Status to Date: | | | | \$ 211.6 |

| KPI | | | |
|--------------------------------|------|------|--|
| Farebox Recovery: | 6.3% | 6.3% | |
| Farebox % of Budgeted Expense: | | 6.4% | |

| FY2026 SERVICE DATA | YEAR-TO-DATE | | | |
|---------------------------|---------------------|-------------------|-----------------|-------------------|
| | BUDGETED SERVICE | ACTUAL SERVICE | VARIANCE +/- | VARIANCE % +/- |
| Bus | 110,555 | 106,826 | (3,729) | (3%) |
| Light Rail | - | - | N/A | N/A |
| Ferry | - | - | N/A | N/A |
| Paratransit | 46,145 | 47,968 | 1,823 | 4% |
| Total Service | 156,700 | 154,794 | (1,906) | (1%) |

| FY2026 Service Cost Per Hour | Budgeted Annual Service Cost | YTD Actual Service Cost | YTD Variance +/- |
|------------------------------|------------------------------|-------------------------|------------------|
| Modal Cost | | | |
| Bus | \$ 86.97 | \$ 92.70 | \$ 5.72 |
| Light Rail | \$ 425.05 | \$ 435.25 | \$ 10.21 |
| Ferry | \$ 317.23 | \$ 341.86 | \$ 24.63 |
| Paratransit | \$ 98.70 | \$ 93.05 | \$ (5.64) |
| | + | + | |
| Support Cost | \$ 37.52 | \$ 40.15 | \$ 2.63 |
| | = | = | |
| Total Cost | | | |
| Bus | \$ 124.49 | \$ 132.85 | \$ 8.36 |
| Light Rail | \$ 462.57 | \$ 475.41 | \$ 12.84 |
| Ferry | \$ 354.75 | \$ 382.02 | \$ 27.27 |
| Paratransit | \$ 136.22 | \$ 133.21 | \$ (3.01) |

- Modal Cost** is specific to each transit mode
- Includes union wages & direct supervision, fuel & maintenance, training, purchased transportation expense
 - Modal cost per hour is calculated by dividing modal expense by modal service hours

- Support Cost** is shared by multiple modes
- Cost examples: engineering & facilities, utilities, insurance, marketing, finance, human resources, technology, safety & security, etc.
 - Support cost per hour is calculated by dividing support expense by all service hours

Modal + Support = Total Cost per Hour

- Budget vs. Actual Cost Per Hour Variance**
- The amount of service impacts the cost per hour calculation i.e., fewer hours, higher the cost per hour; more hours, lower the cost per hour
 - Cost savings/overages impact the variance in cost per hour
 - Year-to-date cost per hour may be impacted by seasonal service

| | | |
|----------------------------------|---|---|
| Contract No.: 26-00396 | Title: Connecting Chesapeake – Phase II Feasibility Analysis | Contract Amount: \$1,087,697.00 |
|----------------------------------|---|---|

Acquisition Description: Enter into a contract with a qualified Consultant to evaluate and ultimately identify the most reasonable bus rapid transit (BRT) alignment between Chesapeake and Downtown Norfolk.

Background: Hampton Roads Transit (HRT), in collaboration with the City of Chesapeake, identified a need for high-capacity transit to improve connectivity between the City of Chesapeake and the Hampton Roads region. HRT, in partnership with the City of Chesapeake, recently completed Connecting Chesapeake: A Study of High-Capacity Transit in Summer 2025. Connecting Chesapeake looked at the potential opportunities, benefits, and potential impacts of a high-capacity transit connection between Downtown Norfolk and the Chesapeake Regional Medical Center area in the City of Chesapeake. Under the terms of this agreement, the Consultant will focus on evaluating and ultimately identifying the most reasonable BRT alignment between Chesapeake and Downtown Norfolk to seek potential advancement into the Federal Transit Administration (FTA) Project Development process under the Capital Investment Grant (CIG) Program. This effort involves traffic impacts analysis, developing an operating plan for the bus service, operations and maintenance annual costs, more refined ridership using the FTA Stops modeling process, planning level capital cost estimate, and additional analysis of potential station locations. This work effort will also include planning-level design that to support the selection of the locally preferred alternative, which is the primary goal of this study.

Contract Approach: A Request for Proposals was issued on February 24, 2026. Three (3) proposals were received on March 31, 2026, from the following firms:

- Rummel, Klepper & Kahl, LLP (RK&K)
- STV Inc. dba STV Group, Inc.
- WSP USA, Inc. (WSP)

Upon initial review and evaluation of the technical proposals, two (2) firms (RK&K and WSP) were rated best to meet the Scope of Work requirements and, as a result, were subsequently invited to discuss their proposals and provide technical clarifications on their approach to the Scope of Work.

Following the technical presentations and interviews, HRT Staff determined that both firms were technically qualified to provide the services described in the Scope of Work based on clarifications provided during their presentation. Therefore, the firms were further invited for discussion and negotiations for the purpose of a possible award. Negotiations focused on clarifying assumptions made in establishing pricing, aligning the number of hours for tasks with the work to be performed, and reducing their proposed pricing. At the conclusion of negotiations, Best and Final Offers (BAFOs) were requested.

| | | |
|----------------------------------|---|---|
| Contract No.: 26-00396 | Title: Connecting Chesapeake – Phase II Feasibility Analysis | Contract Amount: \$1,087,697.00 |
|----------------------------------|---|---|

Based on the results of the negotiations, a price analysis performed, and the fact that pricing was obtained in a competitive environment, RK&K’s pricing is deemed fair and reasonable. RK&K’s BAFO increased due to realigning the hours proposed for each task to the anticipated work to be performed. A contractor responsibility review performed confirmed that RK&K is technically and financially capable of performing the work.

RK&K is located in Virginia Beach, VA and has provided similar services to the Fairfax County Department of Transportation in Fairfax, VA; Greater Richmond Transit Company in Richmond, VA; and the Maryland Transit Administration in Baltimore, MD.

The Contract period of performance is eighteen (18) months.

No DBE goal was assigned for this solicitation.

Cost/Funding: This Contract will be funded with RSTP grant funds.

Project Manager: Karen Kitsis, Chief Planning and Development Officer

Contracting Officer Sonya Luther, Director of Procurement

Recommendation: It is respectfully recommended that the Commission approve the award of a contract to Rummel, Klepper & Kahl, LLP to conduct a phase II feasibility study for BRT to connect Chesapeake to Downtown Norfolk in the not-to-exceed amount of \$1,087,697.00.

SOLICITATION SUMMARY

| Offeror | Original Offer | Best and Final Offer |
|--|-----------------------|-----------------------------|
| Rummel, Klepper & Kahl, LLP | \$938,080.00 | \$1,087,697.00 |
| WSP USA, Inc. | \$1,612,572.00 | \$1,404,116.75 |
| STV Group, Inc. | \$1,747,411.69 | N/A |

| | | |
|---|--|--|
| <p>Contract No: 22-00174, Modification No. 6</p> | <p>Title: Lawn and Landscaping Services</p> | <p>Modification Amount: \$89,419.00</p> |
|---|--|--|

Acquisition Description: Award a contract modification to increase the lawn and landscaping services contract value by an additional \$89,419.00 while Hampton Roads Transit (HRT) completes the procurement process for a new contract.

Background: In June 2022, the Commission approved the award of a contract to P&D Lawn Care, LLC (P&D) in the not-to-exceed amount of \$971,447.36, to provide these services for one (1) base year and three (3) one-year options. The contract was awarded through the competitive Invitation for Bids process with a Scope of Work which required lawn and landscaping services at various HRT locations.

On April 8, 2025, a modification in the amount of \$242,861.84 was issued to accommodate additional services associated with the snowstorms in Hampton Roads. Additionally, other ongoing costs have exhausted the funds available on the contract.

In order to ensure uninterrupted services, the final option year of the contract was exercised; however, additional funds are required to pay for the services. HRT has initiated the procurement process to competitively solicit bids for a new contract but requires an increase in the amount of the current contract to accommodate services until the procurement process is completed and a new contract is awarded. The current contract will be terminated upon award of the new contract.

This modification will provide additional funding on the contract for three (3) months, to August 31, 2026.

Contract Approach: The estimated amount of \$89,419.00 is based on monthly cost incurred for lawn and landscaping services currently required by HRT.

Cost/Funding: This contract modification will be funded with operating funds.

Project Manager: Amy Braziel, Director of Contracted Services and Operational Analytics

Contracting Officer: Donald Shea, Contract Specialist

Recommendation: It is respectfully recommended that the Commission approve the award of a modification to increase the lawn and landscaping services contract by the not-to-exceed amount of \$89,419.00, from \$1,214,309.20 to \$1,303,728.20.

| | | |
|---------------------------------|--|---|
| Contract No: 26-00408 | Title: Rapid7 – Managed Threat Complete Advanced/Managed Detection and Response Services (Renewal) | Contract Amount: Base Year Price: \$138,784.00 Two Option Years Price: <u>\$277,568.00</u> Total Price: \$416,352.00 |
|---------------------------------|--|---|

Acquisition Description: Enter into a renewal contract with a qualified contractor to provide the continuation of Rapid7 – Managed Threat Complete Advanced/Managed Detection and Response Services.

Background: Hampton Roads Transit (HRT) requires a Contractor to provide Rapid7 – Managed Threat Complete Advanced/Managed Detection and Response Services. Under the terms of this agreement, the Contractor will provide 24/7/365 security monitoring by a Tactical Operations team, which includes alert triage and investigation. Managed Detection Response service focuses on threat detection and validation, aiming for a near-zero false-positive rate, which contributes to a more desirable and less disruptive security experience. Incident response will investigate, contain, and eradicate threats, contributing to a safer digital environment.

Contract Approach: An Invitation for Bids was issued May 7, 2026. Two (2) bids were received on May 21, 2026, from the following firms:

- CDW Government, LLC
- GovConnection, Inc. (GovConnection)

After evaluation of the bids received, HRT staff determined that GovConnection was the lowest responsive (in compliance with submittal requirements) and responsible (capable to perform) bidder, and therefore eligible for award.

GovConnection’s bid price is deemed fair and reasonable based on a price analysis performed utilizing historical data and the fact that the pricing was obtained in a competitive environment. A contractor responsibility review confirmed that GovConnection is technically and financially capable of performing the work.

GovConnection is headquartered in Merrimack, NH and provides similar services to the New Tier Township High School District, in Winnetka, IL; Aspen Square Management, in Agawam, MA; and Eastern Virginia Medical School, in Norfolk, VA. GovConnection also currently provides these services to HRT satisfactorily.

The period of performance for this contract is one (1) base year, with two (2) additional one-year options.

No DBE goal was assigned to this solicitation.

| | | | |
|---------------------------------|--|-------------------------|---------------------|
| Contract No: 26-00408 | Title: Rapid7 – Managed Threat Complete Advanced/Managed Detection and Response Services (Renewal) | Contract Amount: | |
| | | Base Year Price: | \$138,784.00 |
| | | Two Option Years Price: | <u>\$277,568.00</u> |
| | | Total Price: | \$416,352.00 |

Cost/Funding: This contract will be funded with 40% HRRTF and 60% operating funds.

Project Manager: Afonso Alves, IT Manager, Cyber Security Services

Contracting Officer: Jason Petruska, Senior Contract Specialist

Recommendation: It is respectfully recommended that the Commission approve the award of a contract to GovConnection, Inc. to provide Rapid7 – Managed Threat Complete Advanced/Managed Detection and Response Services in the not-to-exceed amount of \$416,352.00.

Solicitation Results

| Firm | Total Bid Price |
|----------------------------|---------------------|
| GovConnection, Inc. | \$416,352.00 |
| CDW Government, LLC | \$461,880.00 |

GovConnection, Inc.’s Pricing Summary

| Base Year | Option Year 1 | Option Year 2 | Total Price |
|--------------|---------------|---------------|---------------------|
| \$138,784.00 | \$138,784.00 | \$138,784.00 | \$416,352.00 |

| | | | |
|----------------------------------|--|---------------------------|-----------------------|
| Contract No.: 26-00393 | Title: Sign Fabrication, Installation, and Maintenance Services | Contract Amount: | |
| | | Base Year Price: | \$ 472,750.00 |
| | | Four Option Years' Price: | <u>\$2,095,310.00</u> |
| | | Total Price: | \$2,568,060.00 |

Acquisition Description: Enter into a contract with a qualified Contractor to provide sign fabrication, installation, and maintenance services on an as needed basis.

Background: Hampton Roads Transit (HRT) requires the services of a qualified Contractor to fabricate, install, and maintain its service signs throughout the Hampton Roads region. The maintenance and replacement of existing signs in a timely manner is a high priority to HRT, and applies, as appropriate, to all of HRT's modes of transportation and facilities. The types of signs required include, but are not limited to, bus stop signs, single sided signs, Adopt-a-Spot decals, Vicinity Maps, and Information Panels. Under the terms of this Agreement, the Contractor will provide all labor, supervision, materials, equipment, tools, transportation, traffic control permits, design support, fabrication, installation, maintenance, repair, relocation, removal, disposal, and incidentals necessary to provide complete and functional signage systems as directed by HRT's Project Manager.

Contract Approach: An Invitation for Bids (IFB) was issued on April 7, 2026. Six (6) bids were received on May 8, 2026, from the following firms:

- Action Graphics and Signs, Inc.
- CES Consulting, LLC
- SDC Contracting
- Signs Lab, LLC
- The Graphics Shop
- Talley Sign Company

In response to the IFB, bidders were required to provide unit prices for the fabrication, installation, and maintenance of various types of signs, at estimated quantities, as described in the Scope of Work, and as listed in the Price Schedule. After an evaluation of the bids received, HRT staff determined that The Graphics Shop was the lowest responsive (in compliance with submittal requirements) and responsible (capable to perform) bidder; and is therefore eligible for award.

The Graphics Shop's total bid price includes a \$25,000.00 annual allowance for additional signs and optional materials, and any other miscellaneous, non-standard sign fabrication, installation, and/or materials not included in the Price Schedule. Based on a price analysis performed utilizing historical data, and the fact that pricing was obtained in a competitive environment, The Graphics Shop's bid is deemed fair and reasonable. A contractor responsibility review confirmed that The Graphics Shop is technically and financially capable of performing the work.

The Graphics Shop is located in Chesapeake, VA and provides similar services to the City of Virginia Beach Parks and Recreation Department; the City of Norfolk Facilities Maintenance Department; and the City of Chesapeake Parks, Recreation & Tourism Department.

| | | | |
|----------------------------------|--|---------------------------|-----------------------|
| Contract No.: 26-00393 | Title: Sign Fabrication, Installation, and Maintenance Services | Contract Amount: | |
| | | Base Year Price: | \$ 472,750.00 |
| | | Four Option Years' Price: | <u>\$2,095,310.00</u> |
| | | Total Price: | \$2,568,060.00 |

No DBE goal was established for this solicitation.

The period of performance for this contract is one (1) base year with four (4) additional one-year options.

Cost/Funding: This Contract will be funded with 28% federal 5307 grant funds, 68% state grant funds, and 4% ACC funds for \$593,000.00; and the remainder of the Contract will be funded with 65% HRRTF funds, and 35% operating funds.

Project Manager: Kim Ochoa, Program Manager (Facilities & Data Analytics)

Contracting Officer: Jessica White, Contract Specialist

Recommendation: It is respectfully recommended that the Commission approve the award of a contract to The Graphics Shop to provide sign fabrication, installation, and maintenance services in the not-to-exceed amount of \$2,568,060.00.

Solicitation Results

| Firm | Total Bid Price |
|---------------------------------|------------------------|
| The Graphics Shop | \$ 2,568,060.00 |
| SDC Contracting | \$ 3,077,886.24 |
| Action Graphics and Signs, Inc. | \$ 3,357,858.85 |
| Sign Lab, LLC | \$ 5,352,080.17 |
| Talley Sign Company | \$ 9,179,815.85 |
| CES Consulting, LLC | \$10,198,530.00 |

| The Graphics Shop Bid Summary | | | | | |
|-------------------------------|---------------|---------------|---------------|---------------|----------------|
| Base Year | Option Year 1 | Option Year 2 | Option Year 3 | Option Year 4 | Total |
| \$472,750.00 | \$490,950.00 | \$510,110.00 | \$533,800.00 | \$560,450.00 | \$2,568,060.00 |

| | | |
|----------------------------------|--|--|
| Contract No.: 26-00393 | Title: Sign Fabrication, Installation, and Maintenance Services | Contract Amount: Base Year Price: \$ 472,750.00 Four Option Years' Price: <u>\$2,095,310.00</u> Total Price: \$2,568,060.00 |
|----------------------------------|--|--|